

YDI, Inc.

Annual Report 20/21

Full Video Transcript

KJ Straub-MacCanon – YDI, Inc. Communications Manager
1-24-2022

(Video Montage Intro)

00;01;34;23 - 00;01;54;27

Dr. Diego Gallegos - CEO, YDI, Inc.

Greetings, Felicidades. I am Dr. Diego Gallegos, Chief Executive Officer at Youth Development Inc, YDI. And I want to welcome each of you to the YDI 2020 - 2021 Annual Report, where you will learn and see the accomplishments of one of New Mexico's most successful and impactful organizations.

00;01;55;28 - 00;02;13;19

Dr. Diego Gallegos - CEO, YDI, Inc.

Success and impact are measured in many ways, but one of those ways is resiliency, and YDI is a resilient organization with resilient staff. During the initial days of the COVID 19 pandemic, YDI continued to provide services either in-person or virtually. In July 2020,

00;02;14;06 - 00;02;31;27

Dr. Diego Gallegos - CEO, YDI, Inc.

Our early childhood centers welcomed back children, families and staff in-person helping families to return to work. And in January 2021, all YDI staff were once again working in-person. But for many wider staff in Albuquerque, they began 2021 in our new, more central location.

00;02;32;12 - 00;02;50;05

Dr. Diego Gallegos - CEO, YDI, Inc.

This new location brought staff from our West Central offices, our downtown offices and our South Valley offices together in one location, facilitating our work, improving communication and the integration of services, as well as creating efficiencies and cost savings for our organization.

00;02;51;09 - 00;03;08;10

Dr. Diego Gallegos - CEO, YDI, Inc.

The ability of YDI staff to effectively support those we serve even through a worldwide pandemic is a tribute to the skills, experience and commitment of those staff. That success was rewarded by our funders, who asked and funded us to provide even more services.

00;03;08;28 - 00;03;24;24

Dr. Diego Gallegos - CEO, YDI, Inc.

We began 21 - 22 with an estimated budget of \$36 million, and it continues to grow, by far the largest budget in the 50 year history of YDI, while many other organizations, especially nonprofit organizations, struggled financially during the pandemic, YDI

00;03;24;24 - 00;03;39;02

Dr. Diego Gallegos - CEO, YDI, Inc.

grew and provided even more services and more support to those we serve. The success of YDI is a tribute to the strength and leadership of those who came before us, but also to the current YDI Board of Directors,

00;03;39;13 - 00;03;59;16

Dr. Diego Gallegos - CEO, YDI, Inc.

The YDI Executive Leadership Team, the YDI Excellence Team who are the managers and supervisors here at YDI. But leaders need committed staff to carry out the daily work that our clients need and at YDI our staff use their skills and their experience to make the world a better place for those we serve.

00;04;00;22 - 00;04;17;24

Dr. Diego Gallegos - CEO, YDI, Inc.

Our success may be measured in financial terms. In YDI is clearly seen much success financially, but success is best measured by impact, the kind of impact that changes lives. That helps people gain the skills they need to solve life's problems.

00;04;18;23 - 00;04;37;04

Dr. Diego Gallegos - CEO, YDI, Inc.

I am proud to present you the impact that our YDI team had on those we serve through our 20 - 21 Annual Report and now Debra Baca, our Vice President for Early Childhood Education and Family Development will share with you the kind of impact that that team had on young children and their families.

00;04;37;26 - 00;04;38;24

Dr. Diego Gallegos - CEO, YDI, Inc.

Thank you very much.

00;04;45;06 - 00;05;05;00

Debra Baca - VP Early Childhood Education - YDI, Inc.

Hello and welcome to the YDI Early Childhood Education and Family Development division. My name is Debra Baca, the Vice President. Our work at the Early Childhood Education Division involves educating children and partnering with families to provide case management services that promote adult education, training and employment.

00;05;06;20 - 00;05;30;16

Debra Baca - VP Early Childhood Education - YDI, Inc.

Head Start is unique from any other child development program in the country because we're an education program for children governed by parents. We honor parents as the children's first most important and lifelong teacher. Our services include home visitation to center based services for infants starting as young as six weeks old to five years old at 30 locations

00;05;30;16 - 00;05;56;02

Debra Baca - VP Early Childhood Education - YDI, Inc.

in Bernalillo, Taos, and Rio Arriba counties. I'll be sharing important data and outcomes from our 20 - 2021 program year, but before we begin, I'd like to thank the Early Childhood staff and share that this very important work would not be possible without the dedication, commitment and courage of the Early Childhood, YDI teachers, kitchen staff, service specialists, center directors

00;05;56;02 - 00;06;17;15

Debra Baca - VP Early Childhood Education - YDI, Inc.

, managers, maintenance team and the administration. The YDI ECE division temporarily moved services to remote learning in March of 2020 as we retooled, wrote new policies for health and safety, purchase personal protective equipment and trained staff to work in a COVID 19 environment.

00;06;17;28 - 00;06;39;26

Debra Baca - VP Early Childhood Education - YDI, Inc.

Program services resumed in July 2020 to enable essential workers to maintain employment and keep our economy working. This Annual Report is comprised of four service categories healthy children / healthy families, student and family learning, family and community engagement, and college and career readiness.

00;06;46;26 - 00;07;09;25

Debra Baca - VP Early Childhood Education - YDI, Inc.

The following healthy children, healthy families outcomes were achieved during year one of the COVID pandemic. Over 113,000 healthy meals were served to over 1000 children in Head Start or Early Head Start. Why is this so important? It's because two thirds of our children's daily nutritional value is derived from meals provided at the centers.

00;07;10;06 - 00;07;30;08

Debra Baca - VP Early Childhood Education - YDI, Inc.

Also, it's very important for brain development, and children who are hungry have a difficult time learning 1173, or 99.5% of our Head Start. Children and families were connected to a medical home, and this is important because children need to be healthy and ready for school.

00;07;31;06 - 00;08;01;00

Debra Baca - VP Early Childhood Education - YDI, Inc.

994, or 84.3%, completed the annual physical exams, and that meant that children were marked and benchmarked about healthy growth and development. So they continued their appointments despite the COVID pandemic. 1031, or 87.5%, completed in-house screenings, including vision, hearing, heights and weights, blood pressure, blood testing and the blood counts.

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Debra Baca - VP Early Childhood Education - YDI, Inc.

And this again indicates that if you're continuing with these healthy practices, then children can grow and thrive. These are important benchmarks for healthy children, and we're very proud of the outcomes achieved during the COVID pandemic. Under the category, student and family learning, the YDI Early Childhood Educators provided nonstop child education services for 1066 children and their families

00;08;36;06 - 00;09;06;21

Debra Baca - VP Early Childhood Education - YDI, Inc.

. Children in the Early Head Start program demonstrated proficiency in five domains, an average gain of 15% and approaches to learning, social and emotional, language and communication, cognition and motor skills. Children in the Head Start program demonstrated an average gain of 31% in approaches to learning social and emotional language and communication literacy, math, scientific reasoning and fine and gross

00;09;06;21 - 00;09;26;07

Debra Baca - VP Early Childhood Education - YDI, Inc.

motor skills. In addition, families in the Head Start program receive parent education training. All families either participated in school readiness, program governance, and leadership advocacy, and nurtured heart approach, prevention of child abuse and neglect, domestic violence training prevention.

00;09;26;18 - 00;09;59;10

Debra Baca - VP Early Childhood Education - YDI, Inc.

Abriendo Puertas curriculum for parents, financial literacy, and fatherhood engagement and 256 Head Start children successfully transition to kindergarten. Another measurement of our outcomes is our family and community engagement. YDI is a grassroots, community based organization that prides itself on engaging not only with families but in the entire communities that we serve.

00;09;59;25 - 00;10;26;21

Debra Baca - VP Early Childhood Education - YDI, Inc.

So over 65% of our Head Start parents surveyed engaged in their children's education through what we call at home activities parent child connectors. And these implications are that it resulted in over 951 volunteers who equated services to over \$3 million in community support what we call in-kind in the Head Start world, so their time and services and goods

00;10;27;00 - 00;10;54;17

Debra Baca - VP Early Childhood Education - YDI, Inc.

, it constituted 178,000 volunteer hours. The implications also include our YDI Board of Directors and policy counsel, who contribute over 500 hours of service during the last program year through committee meetings, monthly meetings and their work with us to educate children and provide opportunities for families.

00;11;03;02 - 00;11;21;02

Debra Baca - VP Early Childhood Education - YDI, Inc.

The last category that we're reporting on our annual report as outcomes is under the category of college and career readiness. And 176 or 44% of the employees in the early childhood program are current or former Head Start parents or grandparents.

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Debra Baca - VP Early Childhood Education - YDI, Inc.

We're very proud of the fact that we grow our families potential and hire them as employees at YDI. The YDI 20-21 Cohort CDA classes, we graduated twelve parents. CDA training is one aspect of why these efforts to help families become self-sufficient.

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Debra Baca - VP Early Childhood Education - YDI, Inc.

YDI has a history of supporting parents and caregivers who wish to join the YDI team as employees. The CDA is a first step to future educational and employment opportunities. Other career and college readiness outcomes include 111

00;12;01;07 - 00;12;21;22

Debra Baca - VP Early Childhood Education - YDI, Inc.

Head Start families reported that they became employed as a result of participating in the Early Childhood Education Program and the support system that they receive from our service specialists. 215 families in the Early Childhood Education Program reported their incomes increased as a result of participation in the program.

00;12;22;05 - 00;12;37;09

Debra Baca - VP Early Childhood Education - YDI, Inc.

Then finally, these implications are that 315 or 39% of our parents attended school training or education to further their skills and become self-sufficient and provide for their families.

00;12;38;25 - 00;12;56;08

Dr. Diego Gallegos - CEO, YDI, Inc.

Thank you, Debra. What incredible accomplishments by your team in 2021. And now I'd like to introduce Concha Cordova, who is the Vice President for Education, Employment and Training here at YDI, and she will share with you the impact that her team had on those that they serve.

00;13;04;13 - 00;13;30;17

Concha Cordova - VP Education, Employment, and Training - YDI, Inc.

Hi, I'm Concha Cordova, Vice President of YDI's Education, Employment and Training division. The division consists of twelve programs spanning central and southwestern New Mexico that helps youth and adults complete their education, gain valuable workplace skills, learn alternatives to violence and improve relationships with family, friends and teachers.

00;13;38;00 - 00;13;58;24

Concha Cordova - VP Education, Employment, and Training - YDI, Inc.

Under healthy children, healthy families, 90% of our prevention participants in our ABQ STRYV program indicated a reduction in attitudes towards gangs and 96% of intervention participants demonstrated a reduction in the likelihood of engagement in violent or other delinquent behavior.

00;13;59;19 - 00;14;35;24

Concha Cordova - VP Education, Employment, and Training - YDI, Inc.

The program works with youth involved in a gang or at risk of involvement to choose alternatives to violence that will lead to increased public and community safety. Under family and community engagement and through our mentoring programs, 109 youth engaged with adult mentors in mentoring to increase their social life and career skills, with 91% demonstrating an increase

00;14;35;24 - 00;15;11;03

Concha Cordova - VP Education, Employment, and Training - YDI, Inc.

in their skills and improved relationships with family, friends and teachers. Mentoring was conducted both virtually and in-person and incorporates education and creativity to increase engagement and learning. Under student and family learning, 93% of our stay in school, parents demonstrated increased knowledge in school engagement strategies with their children and increased family resilience.

00;15;11;22 - 00;15;46;13

Concha Cordova - VP Education, Employment, and Training - YDI, Inc.

Parents attended four workshops throughout the year to learn about the importance of attendance and how to engage and support their children in attending and remaining in school. Under college and career readiness and through our workforce development programs, over 580 youth were placed into paid work experiences, online training or post-secondary education to prepare them for employment and careers

00;15;47;04 - 00;15;54;16

Concha Cordova - VP Education, Employment, and Training - YDI, Inc.

. Youth are placed according to their career interest, so they gain insight and valuable training to start their career pathway.

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Dr. Diego Gallegos - CEO, YDI, Inc.

Thank you Concha for such an incredible impact that your team had on those that you serve throughout New Mexico. And now I'd like to introduce Diana Lopez, who is the Vice President for Prevention, Intervention and Behavioral Health here at YDI.

00;16;10;19 - 00;16;15;27

Dr. Diego Gallegos - CEO, YDI, Inc.

And she's going to share with all of you the impact that her team had on those that they serve.

00;16;23;03 - 00;16;39;21

Diana Lopez - VP Prevention, Intervention, and Behavioral Health - YDI, Inc.

Hello, my name is Diana Lopez, and I am the Vice President of YDI's Prevention, Intervention and Behavioral Health Division, most commonly and affectionately known as PIBH. I have been with YDI going on 38 years, this coming February of 2022.

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Diana Lopez - VP Prevention, Intervention, and Behavioral Health - YDI, Inc.

And I started my career at YDI as a youth care worker at our crisis shelter that works with young people ages 12 to 17. I have since become a licensed independent clinician, also since 1994, and very proud to head this division.

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Diana Lopez - VP Prevention, Intervention, and Behavioral Health - YDI, Inc.

I would like to take some time in the next few moments to talk about three things with regards to the division. one of them is to share a little bit about the types of programs we have and the services that we provide and in, including the counties that we serve and the total number we serve in the

00;17;16;16 - 00;17;41;04

Diana Lopez - VP Prevention, Intervention, and Behavioral Health - YDI, Inc.

most recently closed fiscal year. I will also discuss some additional activities that we provide with regards to outreach and street based services. And then I will also discuss outcomes of some of the services that we provide for this past year and some of the really good successes that we've had in working with individuals.

00;17;47;09 - 00;18;06;11

Diana Lopez - VP Prevention, Intervention, and Behavioral Health - YDI, Inc.

The Prevention, Intervention and Behavioral Health Division is comprised of 21 individual programs funded through 37 grants and contracts, governmental grants, as well as some private foundations. The division is comprised of 67 staff. The majority of the staff are full time.

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Diana Lopez - VP Prevention, Intervention, and Behavioral Health - YDI, Inc.

We do have some part time staff, but the majority are full time. But the just to do a synopsis of the services we provide, we provide residential programming for young people and young adults. We provide outpatient counseling, case management, crisis intervention, crisis stabilization services.

00;18;29;11 - 00;18;53;08

Diana Lopez - VP Prevention, Intervention, and Behavioral Health - YDI, Inc.

We provide school based counseling programs through Bernalillo High School, Rio Rancho High School and Kennedy Middle School here in Bernalillo County. We also provide street outreach activities to serve our homeless populations out there and to serve individuals that may be facing a crisis situation, so that pretty much sums up the services in our department.

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Diana Lopez - VP Prevention, Intervention, and Behavioral Health - YDI, Inc.

In the fiscal year that recently ended through the 21 different programs, we served 2036 individuals. In addition to that, we also were able to reach 368 family members of these individuals that also receive services. I'd like to speak a little bit about our outreach events that we do, in particular through our Bernalillo County County founded program, the

00;19;25;20 - 00;19;44;28

Diana Lopez - VP Prevention, Intervention, and Behavioral Health - YDI, Inc.

community program. We did a total of 91 outreach activities and that reached over 800 individuals 868. What we do in these outreach activities is we go out and we actually look for individuals that may be homeless or individuals that may look like they're in distress.

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Diana Lopez - VP Prevention, Intervention, and Behavioral Health - YDI, Inc.

We provide them with resource information, try to assist them in becoming part of our program and allowing this to help them to improve their living situation, whether they're homeless, trying to get them off the streets or giving them a hot meal and providing them with some very needed resources.

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Diana Lopez - VP Prevention, Intervention, and Behavioral Health - YDI, Inc.

One of the things that we're very proud of is throughout the pandemic year, we were able to successfully transition to telehealth services when needed, and now we do a hybrid of inpatient in the office services, home based services and continue to provide telehealth services for some families that are more comfortable with that.

00;20;29;22 - 00;21;02;09

Diana Lopez - VP Prevention, Intervention, and Behavioral Health - YDI, Inc.

And the most recently closed fiscal year combining our counseling sessions or life skills training, our case management sessions, our comprehensive community support services, we provided 7102 sessions to individual clients that needed those services. one of the outcomes based on the services is that 83% of the individuals that completed their counseling program, they reached their goals.

00;21;02;09 - 00;21;26;06

Diana Lopez - VP Prevention, Intervention, and Behavioral Health - YDI, Inc.

They reached their identified treatment goals in their counseling plan and demonstrated improved functioning in the area of behavioral health. In the area of life skills training and 93% of the youth that receive life skills training demonstrated improved competencies in the different areas of their life skills curricula.

00;21;26;24 - 00;21;55;21

Diana Lopez - VP Prevention, Intervention, and Behavioral Health - YDI, Inc.

We're very proud of those outcomes. Additionally, we also saw 87% of the youth that were discharging from our transitional programs that were able to safely move into a safer, longer term independent living situation. And in the area of our child abuse prevention program, which serves five counties, we saw 98.77% of the family served through that program

00;21;56;00 - 00;22;10;16

Diana Lopez - VP Prevention, Intervention, and Behavioral Health - YDI, Inc.

that did not reengage or have a new referral to the State Children, Youth and Families Department during the time that they went in service with our program and six months after discharge. So that program is through its Home.

00;22;10;16 - 00;22;34;15

Diana Lopez - VP Prevention, Intervention, and Behavioral Health - YDI, Inc.

Visiting an intensive work done with the families is making some wonderful progress in assisting families in reaching their goals to make sure that they and their children are safe when their children are with them. We are very, very proud of the work that the different services and provides.

00;22;34;29 - 00;22;56;07

Diana Lopez - VP Prevention, Intervention, and Behavioral Health - YDI, Inc.

And we are very happy to have a very hardworking and dedicated staff, and I would like to take this opportunity to thank the staff who worked so hard and who gave of themselves to really help fulfill YDI's mission of partnering with families to help them solve life's problems and also would like to just state that YDI is

00;22;56;07 - 00;23;13;28

Diana Lopez - VP Prevention, Intervention, and Behavioral Health - YDI, Inc.

a wonderful place to work. And if we have anyone that is watching this report and is interested in working for a wonderful organization that truly gives back to the community and works with children, youth and families and adults and senior adults, please visit our website and we would love to have you come join the YDI team.

00;23;14;17 - 00;23;24;11

Diana Lopez - VP Prevention, Intervention, and Behavioral Health - YDI, Inc.

Thank you very much. We look so forward to the next fiscal year and reporting out the continued good work that this agency does. Thank you again.

00;23;25;16 - 00;23;41;26

Robert Chavez - COO - YDI, Inc.

Thank you, Miss Lopez, for that great overview of the prevention and intervention of behavioral health program. It was very informative. Hi, my name is Robert Chavez. I'm the Chief Operations Officer for YDI. I have the opportunity to talk to you about the future of the organization and the direction we are going.

00;23;42;13 - 00;24;04;12

Robert Chavez - COO - YDI, Inc.

You know why we are continually served, continually focused at meeting the needs of our families, our families and the directions. We're going to continue to grow as an organization and move towards really starts with the needs assessment of the community needs assessment, our individual needs assessment, our family needs assessment because the direction we go is really built

00;24;04;12 - 00;24;21;10

Robert Chavez - COO - YDI, Inc.

around the needs of our youth and our families that we serve. So we use the community assessments as a foundation to guide us in the direction we're going in all levels. So when you look at the future, YDI is going to be an organization that will continue to listen to the needs of our families, of our communities

00;24;21;11 - 00;24;39;09

Robert Chavez - COO - YDI, Inc.

, and they usually serve and we adjust and we provide the services that are needed for them to improve their lives. So when you talk about and think about the future, YDI is really looking at the base of the foundation of our needs, assessments in our communities and our individuals, that's going to take us the direction

00;24;39;09 - 00;24;51;24

Robert Chavez - COO - YDI, Inc.

we're going. We're going to continue to work with our Board of Directors. We're very fortunate to have a committed Board of Directors and we want to make sure that we provide them with all the information necessary to make informed decisions.

00;24;52;18 - 00;25;12;26

Robert Chavez - COO - YDI, Inc.

We want to look at staying focus at Workforce Development as an agency that's focused on improving lives and working with our youth and families. We want to make sure that we have the staff in place trained highly effective that have all the tools needed to provide the services they need.

00;25;13;07 - 00;25;34;15

Robert Chavez - COO - YDI, Inc.

We want to ensure that we retain all the staff that we have, as well as attract some new staff as we go forward in regards to early childhood. We want to continue to build relationships with our families, are going to continue to support our young children as they grow, as they move from infants to toddlers to preschoolers

00;25;34;20 - 00;25;56;11

Robert Chavez - COO - YDI, Inc.

to elementary education and so forth. So we want to continue to grow and be able to be a support system going forward. You know, in our Prevention and Intervention Behavioral programs, we're going to continue to provide support services and behavioral health services are going to continue to provide intervention and prevention services and strategies to help families and

00;25;56;17 - 00;26;14;29

Robert Chavez - COO - YDI, Inc.

grow education employment. We want to continue to provide youth counter comprehensive services to support their needs, whether via a high school diploma, whether it be working on their soft skills to to continue and retain employment with all the support necessary

00;26;14;29 - 00;26;35;16

Robert Chavez - COO - YDI, Inc.

so our workforce is prepared and have the skills to meet the challenges in the years to come. You know, being a service agency that that prides itself in delivering high quality services. We also understand that we have to be good stewards, financial stewards of the dollars that are entrusted to the agency to provide the service.

00;26;36;04 - 00;26;55;24

Robert Chavez - COO - YDI, Inc.

So we're going to continue to.... Hold up. Did you know YDI's annual budget last year was over \$31 million. It was comprised of funding from over 56 different funding sources from federal city, state, county, local government individual contributions.

00;26;56;28 - 00;27;12;17

Robert Chavez - COO - YDI, Inc.

Just thought you'd like to know. Now let's get back to the Annual Report... to be transparent or continue to make sure that we had the financial systems in place to to meet the needs of the agency as we continue to grow.

00;27;13;13 - 00;27;28;23

Robert Chavez - COO - YDI, Inc.

We're an agency that's going to be continually committed to organizational excellence at YDI we want to ensure that we learn and our and we learn and improve our systems and we'll learning the agency as we grow and learn and adapt.

00;27;28;24 - 00;27;44;27

Robert Chavez - COO - YDI, Inc.

To be able to adjust to meet the needs of our families and our communities, so we want to make sure being an organization that's committed to learning and organizational excellence will allow us to adapt and move forward to to again meet the needs of our community.

00;27;44;27 - 00;28;01;22

Robert Chavez - COO - YDI, Inc.

So the future of YDI is one that will continue to be bright because we have the most caring and hardworking employees. We have committed partners that help us. We're going to come in and look at working with all the youth and families we serve.

00;28;01;22 - 00;28;23;23

Robert Chavez - COO - YDI, Inc.

We know when a young person comes into YDI, an individual comes in for services that they have many issues, one or sometimes more issues that they need help and support with. So we're working on integrating our services with internally as well as external partners just to make sure that we're partnering and helping the families and

00;28;23;23 - 00;28;40;20

Robert Chavez - COO - YDI, Inc.

individuals grow in and improve their lives. So we're excited about the future. We thank you for your support. We look forward to continuing to work with your partners that we have, and we will continue to building and making new partners and relationships. All of us want a better community for us to live in and for our children to grow. Thank you.

00;28;41;20 - 00;30;24;20

Narrator

Thank you for joining us for the 20 - 21.

00;30;24;26 - 00;30;38;11

Narrator

YDI, Inc. Annual Reports. We thank each and every one of our amazing staff for the tremendous and hard work they've given this past year. We thank you for the continued community support and look forward to continue serving and partnering with New Mexico families.

00;30;39;03 - 00;30;43;01

Narrator

Thank you again. We wish you all a happy, bright and amazing new year.

(Video Montage Outro)

Note: The YDI Board of Directors are Debra Singletary (*Chair*), Carl D. Broach (*Vice-Chair*), Kevin Brewster (*Treasurer*), Melissa Armijo (*Secretary*), Dawn Esquibel (*Member*), Marie Martinez (*Member*), Cindy Nava (*Member*), Mary Hale (*Member*), Louise Sanchez (*Member*), Walter Vigil (*Member*), Mark Dinelli (*Member*), and Steve Lucero (*Member - not pictured*)